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**U.S. Army Space and Missile Defense
Command/U.S. Army Forces Strategic
Command (USASMDC/USARSTRAT)
Huntsville, AL**

Acquisition Schedule and Strategy

19 July 2006

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SETAC INDUSTRY BRIEFING AGENDA

- **0800-0855** **Registration**
- **0855-0900** **Opening Remarks**
- **0900-0915** **THAAD (John Bier)**
- **0915-0930** **Targets (Buck Blackwell)**
- **0930-0945** **Future Warfare Center (FWC) (Phil Patterson)**
- **0945-1000** **Tech Center (Debra Wymer)**
- **1000-1030** **BREAK**
- **1030-1115** **CAMO - Acq Schedule/Strategy (Robbie Phifer/Pam Willis)**
- **1115-1130** **Security (Terri Hornung)**
- **1130-1200** **USASMDC/ARSTRAT Staff Offices (COL Mark Glynn)**

Systems Engineering and Technical Assistance Contract (SETAC) HISTORY

- USASMDC (and its predecessors) has had a SETAC “program” for over 35 years
- Pre-CICA, the SETAC was awarded on a sole-source basis to Teledyne Brown Engineering (TBE)
- First competitive SETAC award received only two offers; TBE was again awarded the SETAC
- First “split” award in 1992; TBE and Nichols Research Corporation (NRC)
- First multiple-award in 1997; MEVATEC; NRC, TBE, and Computer Sciences Corporation (CSC)

SETAC HISTORY

- Following the 1997 awards, two significant events changed the SETAC contractor community:
 - CSC bought out NRC and all of NRC contracts; and
 - TBE created an independent spin-off company, Teledyne Solutions, Incorporated (TSI), to perform all SETAC efforts
- Seven (7) SETACs awarded in 2002
 - BAE bought MEVATEC
 - MRC graduated from 8(a) program

WHAT IS SETAC?

SETAC - Systems Engineering and Technical Assistance Contract

Current Primes:

- CSC
- BAE
- L3 Communications
- TSI
- DCD
- Cirrus
- MRC

Current SETAC Teams consist of 200+ subcontractors

WHO USES SETAC?

Current Users:

- USASMDC/ARSTRAT in Huntsville, Colorado Springs, and Arlington
- PEO-M&S
- GMD
- THAAD
- Targets Office (MDA)
- Related OGAs in Air, Space, and Missile Defense Arenas

WHO WILL USE SETAC 07?

Known Users:

- USASMDC/ARSTRAT in Huntsville, Colorado Springs, and Arlington
- THAAD
- Targets Office (MDA)

Potential Users:

- PEO-M&S
- MDA/DFW
- Related OGAs in Air, Space, and Missile Defense Arenas

WHAT ARE THE FUNCTIONAL AREAS?

- Requirements Definition, Integration, and Planning
- Technology Development, Assessment, and Validation
- Threat Estimation/Projections
- Weapons Lethality and Effects Estimation
- Engagement Simulation and Interfacing
- Program/Project Analysis, Evaluation, and Support
- Homeland Defense and Homeland Security
- Warfighter Support
- Chemical, Biological, Radiological, and Nuclear (CBRN)

UNCHANGED FROM PREVIOUS SETAC ACQUISITION

- Multiple Awards
- Performance-Based Scope of Work Supported by User Mission and Function Statements
- Indefinite Delivery/Indefinite Quantity (ID/IQ) Contracts
- Fixed-Price Labor Categories with Cost Reimbursable Lines for Travel, Materials/ODCs, and consultants
- Umbrella OCI Clause for primes with “technology area” flowdown to subcontractors
- Same NAICS Code: 54171 (Small Business Size Standard: 1000 employees)
- Participation of Primes in the DA Mentor-Protégé Program will be encouraged
- ID/IQ Multiple Award Rules - will continue to be compliant as we are under the current SETACs
- Both Formal and Informal Competitive Task Order awards
- Requirements exceeding \$100K will be competed among the contract awardees

UNCHANGED FROM PREVIOUS SETAC ACQUISITION

- Price Competition VS. Cost Competition
- Simplified Past Performance Requirement for Proposal
- Specified OCI determination format/process
- Pre-Solicitation On-line Acquisition Library
- Special “Locality” adjustments for high cost performance areas (i.e., DC and Alaska)
- Pre-recorded oral presentations of the management/technical proposals
- Evaluation Factors/Subfactors which reflect latest SMDC contracting philosophy (pass-through caps, subcontracting incentives, effectiveness of contractor management systems, and innovation initiatives)
- Directed Subcontractor Clause
- Limit “exclusive agreements” between primes and subs
- Same/similar CLIN structure/contract requirements, including CB Travel and Materials Clauses

CHANGES FROM PREVIOUS SETAC ACQUISITION

- No Government-Site Rates – if a Space Allocation Package is approved for contractor employees, the negotiated rates for contractor site will be reduced by specified percentage (TBD)
- Longer term contract with pre-established price re-determination factors (consideration being give to Award Term Contracting)

INDEFINITE DELIVERY/INDEFINITE QUANTITY CONTRACT

- An indefinite-quantity contract provides for an indefinite quantity, within stated limits, of supplies or services to be furnished during a fixed period, with deliveries or performance to be scheduled by placing orders with the contractor.
- A task order (T/O) must be issued by the Contracting Officer prior to starting work.

TASK ORDER CONTRACT

“Task Order Contract” means a contract for services that does not procure or specify a firm quantity of services (other than a minimum or maximum quantity) and that provides for the issuance of orders for the performance of tasks during the period of performance.

WHAT IS A TASK ORDER?

- Stand-alone vehicle (mini contract)
- Executed by Contracting Officer
- Defines:
 - Requirements
 - Deliverables
 - Funding
 - Travel Requirements
 - Materials
- Obligates funding

ACQUISITION STRATEGY

The solicitation will allow for the following awards:

- Two (2) awards reserved for Woman-Owned Small Business
- One (1) award reserved for Service Disabled Veteran-Owned Small Business
- One (1) award reserved for 8(a) Business
- Two (2) awards reserved for Small Businesses
- One (1) award made on a full and open basis

ACQUISITION STRATEGY

- Team must be able to fulfill the entire SOW.
- Any/all awards will be predicated upon receipt of proposals that meet the criteria for best value selection stated in the solicitation.
- Once the contract awards are made, the task orders will be competed/awarded without consideration of business size and/or methodology of selection for the original contract awards (i.e., set aside vs. full and open).
- All contracts will contain the same minimum guaranteed amount for orders placed over the life of the contract.
- Order of selection/award has not been determined at this time.

AFFILIATION & LIMITATION ON SUBCONTRACTING RULES

- Teams established via either a Formal Teaming Agreement or Legally-established Joint Venture (JV)
- Small Business Prime Contractor with small and/or large business subcontractors may compete for SBSA when at least 50% of the work will be performed by the “TEAM” (collective effort of all the small business members of the team)
- If JV, contract awarded to new legal entity

GOVERNMENT-FURNISHED PROPERTY/ EQUIPMENT/DATA/INFORMATION (GFP/E/D/I)

- Contractor shall maintain GFP/GFE/GFD/GFI IAW FAR Part 45 and all contract terms and conditions
- Support may include (as directed in individual T/Os):
 - 24/7 basis
 - weekends and/or government holidays

TRAVEL AND TRAINING

- Temporary duty (TDY)/non-local travel may be required in the performance of the SOW, as directed by individual T/Os
- Each T/O will specify authorized travel locations and NTE ceiling for the anticipated travel
- Contractor shall maintain an *adequately-trained, state-of-the-art* staff necessary to successfully perform any/all aspects of the SETAC SOW.
- Training costs - responsibility of the contractor – no direct charges to the contract
- Conference/ symposium attendance may be required to perform the SETAC T/O SOWs – direct charge

OTHER RELATED ISSUES

- Bundling - we have looked at the issues and do not believe that we have a problem
- No Government restriction on number and/or type of teaming arrangements OR on adding subcontractors after contract award
- Past Performance for Joint Ventures
 - Technical rating based on members' individual rating
 - Management rating given rating based on individual JV members' past performance

OTHER RELATED ISSUES CONTINUED

- Organizational Conflict of Interest (OCI)
 - An OCI of a Government contractor that arises or might arise because the nature of the work To be performed may, absent some restriction on future activities, result in an UNFAIR COMPETITIVE ADVANTAGE to the contractor, impair the contractor's objectivity in performing the contract work, or make the contractor unable or potentially unable to render impartial assistance or advice to the Government (FAR 9.501).
- Security Issues
 - TS/SCI Facility
 - TS Storage
 - Some SAP access

ACQUISITION TIMELINES/SCHEDULE

- Nov 05 General Industry Brief on “Capability Briefings”
- 19 Jul 06 Pre-DRFP Industry Day
- Sep/Oct 06 DRFP Issued
- Nov/Dec 06 Pre-solicitation Industry Briefing
- Jan/Feb 07 RFP Released
- Feb/Mar 07 OCI and Past Performance Data Due
- Mar/Apr 07 Proposals Due

ACQUISITION TIMELINES/SCHEDULE CONTINUED

- 
- Jun 07 Contracts Awarded
 - By Oct 07 Award T/Os and Transition Contractors,
 as necessary
 - 01 Nov 07 Performance Begins

SETAC - AFTER AWARD

WHAT HAPPENS...

**AFTER THE SOLICITATION IS
ISSUED;**

**THE SUCCESSFUL OFFERORS
SELECTED;**

**THE NEGOTIATIONS COMPLETED;
AND**

THE CONTRACTS EXECUTED?????

POC INFORMATION

- **Contracts Office:**

pamela.willis@smdc.army.mil

robbie.phifer@smdc.army.mil

- **SADBU:**

garfield.boon@smdc.army.mil

256-955-4341

- **SMDC/ARSTRAT WebSite Address for SETAC Acquisition Information:**

<http://www.smdc.army.mil/Contracts/SETAC07.html>

SUMMARY

- Since the earliest planning stages for the SETAC acquisition, we have reviewed the oral and written community input/feedback and a myriad of other relevant information/data.
- Because of your input, we anticipate that this acquisition and the resultant contracts will be better and more efficient than the previous one.
- The current strategy opens up significant opportunities for HubZones, 8(a)s, SBs, SDVOSBs, HUBZones, and LBs at the prime and/or subcontract level.